

Business Valuation Assessments

Do you need to know the value of your business? We can help!

We provide Business Valuation Assessments for any business and industry by using our proven and patented valuation models that accurately value a business by assessing:

- The strength of the business's value drivers
- The exposure the business has to various internal and external risks
- The ability of the business to access its surplus cash
- Financial factors including cash flow, interest rates and tax rates

You may be required to find out the true value of your business for any of the following reasons:

- Partnership dissolution
- Family settlements
- Buying a business – Am I paying too much?
- Selling a business – Will I get what I expect?
- Business planning
- Ownership changes
- Tax reasons
- Situation changes
- Insurance
- Succession and estate planning



ACCOUNTANTS AND
BUSINESS ADVISORS

Business Valuation Assessments

"Indigenous Business Australia (IBA) is a statutory authority empowered to assist Australia's Indigenous people to acquire and grow their own business.

To do so, IBA relies on the expertise and guidance from firms such as Nexis to provide accurate business valuations. Whether it is financial management, business valuations or planning for financial growth we have found Nexis Accountants & Business Advisors to be client focussed, fast, efficient, accurate, and friendly in our dealings with them. So, if you are looking to improve your small business and want sound advice, I recommend that you consider talking with Domenic, Scott, Michael and the team at Nexis Accountants & Business Advisors."

Robert Cunneen, Indigenous Business Australia

The Business Valuation Assessment process varies according to the size and nature of the business, however a general outline of the process includes:

ONE	INTERVIEW WITH INSTRUCTING PARTY The purpose of this is to establish the reason for the valuation and to advise the client of the most appropriate approach and methods required to achieve the best results.
TWO	BUSINESS INTERVIEW After a full investigation, an understanding of the business is formed. This is where financial statements and other relevant documents and data is gathered.
THREE	ANALYSING DATA COLLECTED Establish the level of profitability and observe internal/external influences and levels of risk associated with the business.
FOUR	DETERMINE VALUE OF THE BUSINESS Based on all financial and operational information collected, and utilising several appropriate valuation methods, an accurate business value is established.
FIVE	PRODUCTION OF BUSINESS VALUATION ASSESSMENT REPORT A report is produced, outlining processes and justifications with the capacity for the report to be used for the intended purpose necessary by the client.